

# Discriminating Divergent/Convergent Phases of Meeting Using Non-Verbal Speech Patterns

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**Abstract.** The goal of this paper is to focus on non-verbal speech information during meeting and see if this information contains cues enabling the discrimination of meeting phases—divergent and convergent phases using decision trees. Group task experiments were conducted using a modified 20Q. The recorded speech was analyzed to identify various utterance pattern features—utterance frequency, length of utterance, turn-taking pattern frequency, etc. Discrimination trials were conducted on groups of friends, groups of strangers, and on both groups together using these features, and discrimination accuracy rates were obtained of 77.3%, 85.2% and 77.3%, respectively, in open tests. These results are quite good, considering that they are based on non-verbal speech information alone. Among the features relating to utterance patterns used in this work, we found that silence frequency and quasi-overlapping frequency were especially effective for discrimination. Our results did not find that group friendliness or task difficulty information contributed to effective discrimination of the meeting phases.

## Introduction

There are typically two most basic phases, a *divergent phase* and a *convergent phase* in idea generation meetings or problem solving meetings that are the focus on this study. In a divergent phase, issues and ideas are brought to light. In a convergent phase, the issues and ideas are sorted and classified, and solutions are considered and prioritized (Guilford, 1983; Levine et al., 2004). It is important to keep these two phases, which we call *meeting phases* in this paper, separate in

these kinds of meetings, since such meetings often contain a mix of divergent and convergent activities. At the scene of meeting, a person who plays a role of facilitator in the meeting has to skillfully organize people who attempt to reach a consensus in spite of divergent phase or people who try to encourage discussion among members in spite of convergent phase. He or she also needs to determine the appropriate point at which a meeting transitions from the divergent phase to the conversion phase, and vice versa (Hori, 2004). However, there is less case of controlling meeting phases properly in actual meeting. Of course, one can hire a facilitator or moderator, but these kinds of specialists are in high demand and costly. Meeting support systems of the future must therefore be capable of effective facilitation.

Many researchers have explored methods to introduce their system into idea generation meetings or problem solving meetings. *ShrEdit* work (McGuffin and Olson, 1991) showed how intermixed the two phases of the meeting are, and illustrated how the tools was used to support both. However, a host of other support tools after *ShrEdit* have been developed that support either divergence or convergence—for example *AIDE* (Nishimoto et al., 1999) and *Inspiration* (Inspiration Software Inc.) provide support for divergent phase while *Colab* (Stefik et al., 1987) and *Gungen* (Munemori et al., 1994) support convergent phase—and the function of the two kinds of systems have very different features. And some of our own previous work aimed at supporting both phases in a meeting showed that certain features are only useful during one of the phases (Ichino et al., 2009). These studies suggest that a meeting support system can cover a whole meeting, not only one part of it, if each of these functions or systems which help only one phase of meeting is integrated into one supporting environment. We therefore propose that it is important to understand how to discriminate meeting phases in real time, so that a system can switch from the function or legacy system which supports one phase of meeting to the function or legacy system which supports another phase, and can present information on a current phase to facilitators and moderators.

The goal of this paper is to focus on speech information during meeting and see if this information contains cues enabling the discrimination of meeting phases. Our work is dedicated to implementing such a system as described above, with the ultimate goal of promoting collaborative work in groups. This is of course where the automatic methods would in turn be the most useful. As a step one in a series of investigations that would need to be carried out for the automatic methods to be ultimately validated, here we will ignore real-time considerations in this paper.

It is well known that in human-to-human communication, non-verbal information plays a major role alongside verbal information in expressing the intent of the speaker (Mahl, 1956). If one observes the dialog of actual meetings, it is apparent that meeting phases are not just manifested by the verbal content or

the context, but by conversational tempo, rhythm, pauses before and after speech, turn-taking, and a host of other subtle expressive changes in the conversation. In other words, the information enabling one to discriminate meeting phases is often manifested in the form of non-verbal speech information. Non-verbal speech information we will analyze in this paper include length of utterance, switching pauses between speakers, turn-taking pattern frequency, and other utterance patterns. In order to link these utterance patterns and meeting phases, we will develop a decision tree supervised learning approach for discriminating divergent versus convergent phases of meetings.

## Related work

Computer scientists have been analyzing how meetings and discussions are structured and investigating how this information might be shared and stored for years. Progress has been made in structuring and visualizing statements and descriptive content (e.g., Amitani et al., 2005) and in managing argument design intent and design rationale for the development of software design (e.g., Conklin et al., 1988). In these studies, conversation is modeled and structured as an aspect of knowledge based on verbal speech information, then communication is supported based on the model. Due to the technological challenge of analyzing conversational structures in real time, this approach has not been applied to the real-time support of meetings. It has also become apparent that, for correctly understanding the meaning of speech and actions in natural human-to-human communication, it is not enough to just to understand verbal information and other symbolic messages. Non-verbal information is equally important.

Based on this fundamental insight, there has been an upsurge in recent research across a number of different fields exploring the relationship between human dialog communication and non-verbal speech information. In the areas of CSCW and groupware, a number of studies have been done to implement computer-based real-time support for meetings using mostly non-verbal speech information. For example, DiMicco et al. (2007) and Ichino et al. (2009) have proposed schemes that detect the speech time of participants, then present a visualization of the results on a shared display. Another approach called Conversation Clock uses variations in speech energy or volume to display the interaction history of participants as social cues on a table display (Bergstrom et al., 2007). Meeting Mediator is another scheme that seeks to enhance group collaboration patterns by dividing meetings into brainstorming and problem-solving phases, then visualizing group dynamics using speech features (speaking length and speaking energy) and physical movement (Kim et al., 2008; Olguin et al., 2009). The goal of most of these systems is to exploit group dynamics feedback to enhance group satisfaction and performance (Smith et al., 1959), and to develop ways of measuring group dynamics using speech and providing persuasive feedback.

And this approach is not just confined to CSCW and groupware. Studies of non-verbal information in dialog have been applied in discourse analysis, social psychology, Japanese language education, and other areas as well. Osuga et al. developed a scheme for discriminating whether a speaker would yield his turn or continue speaking based on decision tree learning using dialog prosodic features (basic frequency (F0), power, duration, etc.) alone (Ohsuga et al., 2006). Nagaoka et al. (2003) compared cooperative dialog with non-cooperative dialog, and found that in the former, speakers tend to observe the same temporal speech patterns (duration and switching pauses) and backchannel responses. A number of different researches including Wrede et al. (2003) and Cetin et al. (2006) analyzed the prosodic information in human-human dialogs, and found that the prosody and overlapping speech of speakers were closely related to dialog hotspots. Most of these conversational studies have involved just two people (dialogs), but recently we have seen a growing number of studies involving multi-party conversations. For example, Chang et al. analyzed how frequently participants chimed in and prosodic features of poster session conversations, and found that with this information alone, they could predict the points in the presentation that were most interesting and most concerned the listeners (Chang et al., 2008). Bono et al. (2004) also studied multi-party conversations at a poster exhibit presentation, and discovered they could estimate the interest of the listeners from their interaction behavior: standing position, sojourn time, gazing distribution, and the like.

All this work demonstrates the importance of non-verbal information, and the effectiveness of non-verbal speech information for supporting dialog. Yet none of this research analyzing dialog speech has focused on discriminating divergent and convergent phases of meetings. It is generally thought that the discrimination of meeting phases calls for human judgment based on an assortment of different information: knowledge of conversational context and background, shared beliefs of the group members, gestures and eye-gaze information, and so on. Implementing a system that could support such discrimination functionality would require very advanced processing capability. Not to mention the fact that background knowledge and shared belief are highly speaker and task dependent, and would therefore be very difficult to generalize. In this regard, non-verbal speech information would certainly offer a significant advantage, for non-verbal information can be readily input and processed right on the spot, and thus could be used to implement a wide range of different systems.

## Divergent and convergent phase meeting experiments

### Experimental Design and Hypotheses

Focusing on divergent and convergent phases of meetings, our goal was to see if there were any clear discernable differences in the non-verbal speech information

among group members between the two phases.

Non-verbal speech information is broadly classified into two categories: acoustic phonetic attributes such as volume, pitch, speed, accent, and so on, and temporal patterns such as pauses and utterance timing (Daibo, 1998). In a previous study by one of the authors involving brainstorming and problem-solving meeting experiments (Ichino et al., 2009), different temporal utterance patterns were observed for divergent and convergent phases of meetings. In this work, therefore, we will focus on the latter utterance patterns.

*H1. Utterance pattern information will contribute to discriminate the divergent and convergent phases of meetings.*

In actual real-world meetings, sometimes all the members will know one another such as a typical office meetings, and sometimes the participants will be meeting one another for the first time such as a meeting with new clients. We know that the way people converse varies considerably in terms of eye-contact, posture, whispering, doing things at the same time, and so on, depending on whether they know the other people or not (Nakai, 2006). In terms of the utterance patterns we are interested in, we speculate that meeting with friends or strangers would be manifested in various differences: for example, we would expect the speech tempo to be somewhat faster if the group members are on friendly terms and the timing and pauses when starting to speak might be different between meeting with friends and meeting with strangers. Assuming significant differences between meeting with friends as opposed to strangers, the structural approach we describe in the later section of dividing the groups using a classifier (decision tree) should provide a good way of judging, and here we assess the potential utility of this approach.

*H2. There will be some differences between meeting with friends and strangers in utterance pattern information of each meeting phase.*

In addition, the difficulty of issues to be solved in real meetings also varies widely. This suggests that the difficulty of the issue could affect the behavior and the performance of the group members (Wilson et al., 2004). Compared to simpler problems, if issues are harder to deal with, members would have to think about them longer, which presumably would prolong the discussion and have other effects on utterance patterns. Just as we observed earlier regarding friendliness of group members, here again we will test whether using a classifier to divide the meetings in terms of task difficulty works well or not.

*H3. There will be some differences between task difficulties in utterance pattern information of each meeting phase.*

The experimental factors outlined above are summarized in Table I: two meeting phases X two levels of group friendliness X two task difficulties. We

analyzed the group friendliness as between-subjects factors and the meeting phase and task difficulty as a within-subject factor. We conducted the Twenty Questions experimental sessions simulating how real meetings deal with above experimental factors, and extracted non-verbal speech information.

Factor	Code	Level	
		1	2
Meeting phase	P	Divergent (P <sub>d</sub> )	Convergent (P <sub>c</sub> )
Group friendliness	G	Friend (G <sub>f</sub> )	Stranger (G <sub>s</sub> )
Task difficulty	T	Easy (T <sub>e</sub> )	Hard (T <sub>h</sub> )

Table I. Experimental factors.

## Tasks

To create a simulating situation in which divergent and convergent phases might occur naturally in a meeting environment, we conducted a series of meeting experiments based on a modified version of the game Twenty Questions that involved groups of four participants.

In the traditional game of Twenty Questions (20Q), one player is chosen to be the Answerer, and that person chooses a subject but does not reveal this to the others. The other players then take turns by asking up to 20 questions that can be answered either 'yes' or 'no' to guess the subject. It has been regarded that it is difficult to control the difficulty of the task (Tailor et al., 1952), but in 20Q, the difficulty of the task can be manipulated by altering the obscurity of the word that the others have to guess.

For the purposes of our experiments, we modified 20Q by dividing it into two parts—first half and second half of the game—so that both divergent and convergent meeting phases would emerge in the game. Note that this modification of 20Q is the same as that used by Wilson (2004) and Kim et al. (2008; 2009) in their studies assessing two meeting phases of brainstorming and problem-solving. The first half of the game corresponds to the divergent brainstorming phase, while the second half corresponds to the problem-solving convergent phase. Answers are considered and given by the group. In the divergent phase in the first half of the game, the Answerer provides the group with a set of ten yes/no condition pairs (Figure 1). The group then brainstorms to come up with the greatest number of items satisfying the ten conditions. Then in the convergence phase in the second half of the game, the group tries to name the object that the Answerer has in mind by asking up to ten questions in addition to the ten conditions provided in the first phase. The group strategizes and discusses with the goal of coming up with the correct answer with the fewest number of questions. The group asks the Answerer yes/no questions, and the Answerer responds with a simple yes or no.

The difficulty of the task can be readily manipulated by varying how hard it is to recall the answers. Here we used "number of Google hits" as a rough indicator of difficulty, and extracted multiple terms at random assuming these terms with

relatively few hits would be harder and terms with many hits would be easier to recall. Finally, each term was selected after two experimenters conferred and agreed.

## Subjects

We recruited 40 male and female subjects ranging in age from 20 to 40 years old from the general public. Twenty of the subjects already knew each other. The subjects were arranged into ten groups of four subjects each, five groups were composed of friends ( $G_f$ ) and the other five groups were made up of strangers ( $G_s$ ). Each group consisted of two men and two women to maintain a gender balance. The experiment took approximately two hours, and the subjects were paid for their participation.

## Experimental Setup

Each experiment involved a group of four who worked together in solving problems. The four participants sat at a rectangular table, two across from each other (Figure 2). During the experiment, each of the subjects wore a headset microphone (Shure SM10A-CN). Each participant was also provided with a pen and was encouraged to jot information down on post-it notes that were provided. Each session was recorded using a video camera placed at an angle where it could capture all movement, and all speech and non-verbal sounds from the subjects were recorded.

## Experimental Procedure

Before starting the experiments, we explained the rules of the game to groups of subjects and had them play one practice game. Then after a short break, the groups started working on the games. There were ten test groups, five made up of friends ( $G_f$ ) and the remaining five consisting of strangers ( $G_s$ ). Each group had two hours, enough time for two to three games (not counting the practice game). In order to counterbalance the task difficulty order effect, the ten groups are divided into two sets. One set did the experiments in the order  $T_e \rightarrow T_h$  ( $\rightarrow T_e$ ), while the other set did the experiments in the opposite order  $T_h \rightarrow T_e$  ( $\rightarrow T_h$ ).

As we observed earlier in the tasks subsection, each game was divided into two parts: the first half of the game was the divergent phase for brainstorming ( $P_d$ ) and the second half of the game was the convergent phase for problem solving ( $P_c$ ). The divergent phase time was fixed at eight minutes. For the convergent phase, groups are given ten minutes at the beginning of a game, but if they got the correct answer before the ten minutes was up, the game was ended. If a group could not figure out the correct answer within ten minutes, the game is extended up to 15 minutes. Group members could direct questions to the Answerer at any time

during the convergent phase. While the experiment was in progress, subjects were free to jot down any potential answers conceived by the group, any potential questions conceived by the group, or any answers provided by the Answerer in response to questions on a sticky note.

	Questions	Answers
1	Is it something flammable?	Yes
2	Is it bigger than a sofa?	No
3	Was it born in Asia?	Yes
4	Is it something that can be worn?	No
5	Does it float?	Yes
6	Is it something shared by a family?	No
7	Is it some kind of tool?	Yes
8	Is it used in entertainment?	No
9	Does it make noise?	Yes
10	Is it generally used outside?	No

Figure 1. Typical set of ten yes/no question-and-answer pairs distributed in the divergent phase of Twenty-Questions.

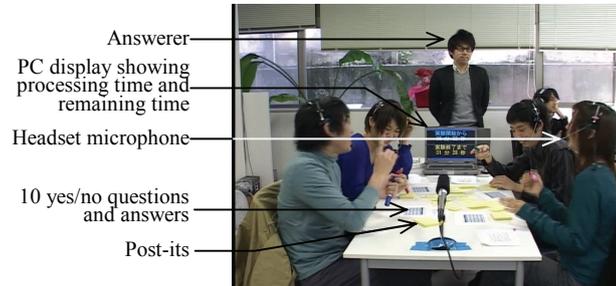


Figure 2. Experimental setup.

## Method of analysis

In this work, we developed a procedure of discriminating the divergent phase from the convergent phase of meetings based on utterance pattern-related information using statistical decision tree learning. We then compared groups of friends versus strangers, then further subdivided those groups to deal with easy versus hard tasks, to assess the ability of these different parameters to discriminate divergent versus convergent phases.

### Audio Data

For audio data, we used the conversational speech recorded for a total of 22 games in the meeting experiments described in the previous section. We analyzed only the conversation among 4 group members while they participated in the 20Q game sessions. The conversation with the Answerer, which means the members' questions to the Answerer and the Answerer's responses, were excluded in the analysis.

### Units of Analysis

Various units have been proposed for analyzing utterances (Bono et al., 2007). With the idea of constructing a real-time meeting support system, here we adopted the inter-pausal unit (IPU) as an objectively definable silence bound unit, and following (Koiso et al., 1998) we define an IPU as a sequence of speech bounded by silence longer than 100 ms. After semi-automatically deriving silence intervals based on speech volume, we verify and correct the results manually, and divide into IPU.

## Utterance Pattern Features

There are five utterance pattern features used for discrimination in the work. Here the (a) *utterance frequency* is the number of utterances (i.e., number of IPUs) per minute of elapsed phase time; (b) *ratio of overlap speech time (%)* is the proportion of time (%) member *m* speaks when another member is speaking (IPU) during total elapsed phase time; (c) *length of utterance* is the average time length of each IPU (ms) spoken by member *m* during a phase; (d) *switching pause* is the average interval (ms) during a phase for member *m* to begin speaking after another member has finished speaking (IPU) (if a speaker begins speaking before the previous speaker has finished, that is not included); and (e) *frequency of different types speaker transition* is the number of transitions to another speaker when member *m* is speaking during total elapsed phase time (min). In terms of contiguous IPUs, here we follow (Horiuchi et al., 1997; Koiso et al., 2000) in defining the types of transitions between speakers' utterances based on the speaker of each IPU and the temporal relationship into the five categories shown in Table II.

<b>Silence</b>	After the previous IPU by <i>m</i> or other member is finished, member <i>m</i> begin the next IPU after a long pause exceeding 1,700 ms.
<b>Continuation</b>	After the previous IPU by member <i>m</i> is finished, member <i>m</i> starts the next IPU after a pause of less than 1,700 ms.
<b>Switching</b>	After the previous IPU by some member other than <i>m</i> is finished, member <i>m</i> starts the next IPU after a pause of less than 1,700 ms.
<b>Quasi-overlap</b>	Just before (less than 200 ms) the previous IPU by a member other than <i>m</i> is finished, member <i>m</i> starts the next IPU.
<b>Overlap</b>	During the previous IPU by some member other than <i>m</i> , member <i>m</i> starts the next IPU and both IPUs continue simultaneously for longer then 200 ms (including cases where the two IPUs are not contiguous).

Table II. Types of speaker transitions.

## Discrimination Results and Analysis

### Samples and Discrimination Method

Using features from all subjects extracted from a total of 176 speakers participating in 44 phases of 22 games of 20Q (see Table III) conducted in the meeting experiments described above, we carried out experiments to see if we could discriminate the divergent and convergent phases of meetings.

We employed statistical decision tree learning to discriminate the meeting phases. A decision tree is a tool for helping you to choose between several courses of action. It provides a structure within which you can lay out options and investigates the possible outcomes of choosing those options. A general measure for evaluating of decision tree learning is the discrimination accuracy of the decision trees. We created decision trees for closed data (closed test) and open data (open test). The "closed test" is used to conduct evaluations using a dataset that was used to construct the decision tree, while the "open test" is used to

Group friendliness	Task difficulty	Meeting phase	Number of phases (groups) assumed for meeting experiment	Number of phases (groups) classified by arbiters	Number of peoples per group	Number of samples
Total			44	44		176
Friends (G <sub>F</sub> )	Easy (T <sub>e</sub> )		22	22		88
			12	12		48
		Divergent (P <sub>d</sub> )	6	6	*	4 = 24
		Convergent (P <sub>c</sub> )	6	6	*	4 = 24
	Hard (T <sub>h</sub> )		10	10		40
		Divergent (P <sub>d</sub> )	5	7	*	4 = 28
		Convergent (P <sub>c</sub> )	5	3	*	4 = 12
Strangers (G <sub>S</sub> )	Easy (T <sub>e</sub> )		22	20		88
			12	10		48
		Divergent (P <sub>d</sub> )	6	7	*	4 = 28
		Convergent (P <sub>c</sub> )	6	5	*	4 = 20
	Hard (T <sub>h</sub> )		10	10		40
		Divergent (P <sub>d</sub> )	5	9	*	4 = 36
		Convergent (P <sub>c</sub> )	5	1	*	4 = 4

Table III. Number of samples used in discrimination experiment.

conduct evaluations using a dataset that was not used to create the tree. We used decision tree learning not only for its discrimination accuracy but also because we required a simple way to explain the discrimination results. We used C4.5 for the learning tree algorithm (Quinlan, 1992).

Supervised data is required to conduct discrimination experiments using decision tree learning. In the meeting experiment described in the previous section, we assume that the brainstorming task in the first half of the meeting corresponds to the divergent phase while the problem-solving task in the latter half of the meeting corresponds to the convergent phase. Three raters were used to determine which phase the brainstorming and problem-solving tasks actually belonged to. First, we asked the raters to independently classify 44 tasks as either *divergent* or *convergent* while they watched a video with sound of all the groups in action. The raters were instructed to make their decisions based on the criteria that the "divergent phase is when all sorts of possibilities are explored through free association to ideas" while the "convergent phase is when opinions are consolidated to achieve tangible results" (Hori, 2004). The arbiters were next asked to make a final decision as to which tasks were divergent and which were convergent based on majority rule. As a result, all 22 of the brainstorming tasks from the first phase were classified as *divergent*. Of the 22 problem-solving tasks from the second phase, 15 were classified as *convergent* while 7 were classified as *divergent*. These convergent or divergent results as determined by the arbiters was added to the data of the four subjects who conducted the tasks, and this was used as the supervisory data. Table III summarizes the number of samples used in the experiments.

## Verifying Appropriateness of Task Difficulty Settings

After the meeting experiments were completed, we analyzed the task performance of the groups during the second half of the game to verify the appropriateness of task difficulty settings. Performance was measured using three criteria: (1) the

number of questions the group asked the Answerer (number of questions), (2) whether the group had enough time to get the correct answer (answer time), and (3) the proportion of groups that figured out the Answerer's term within the time limit (15 minutes) (accuracy rate). Figure 3 shows means and standard errors for the three performance criteria. A two-way ANOVA (analysis of variance) based on 2 (group friendliness G:  $G_f \cdot G_s$ ) X 2 (task difficulty T:  $T_e \cdot T_h$ ) revealed that the task difficulty T main effect was significant for all three criteria. Compared to hard tasks ( $T_h$ ), easy tasks ( $T_e$ ) were found to require (1) fewer questions ( $T_e$ : 2.1 question vs.  $T_h$ : 4.8 questions,  $F(1,18) = 6.707$ ,  $p = .019$ ), (2) shorter answer periods ( $T_e$ : 4.2 minutes vs.  $T_h$ : 9.7 minutes,  $F(1,18) = 5.488$ ,  $p = .031$ ), and yielded (3) higher accuracy rates ( $T_e$ : 91.7% vs.  $T_h$ : 50.0%,  $F(1,18) = 5.272$ ,  $p = .034$ ). Moreover, it was found that group friendliness G main effect and interaction G X T were not significant for all three criteria. These results show that the task difficulty and the task performance during second half of the game were proportionate, thus indicating that the task difficulty was set more or less correctly.

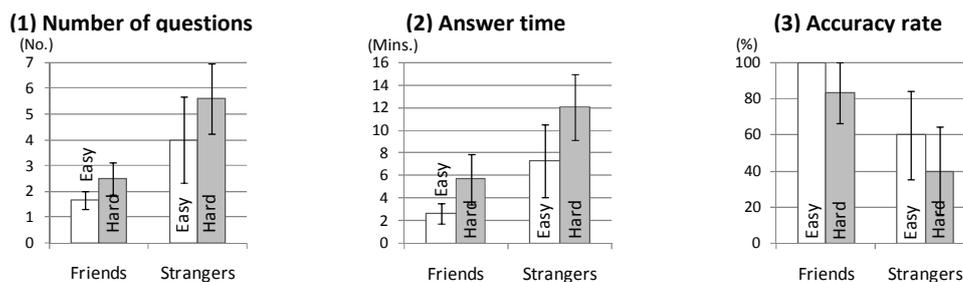


Figure 3. Task performance in the latter half of the game. Groups were made up either *friends* ( $G_f$ ) or *strangers* ( $G_s$ ), and given tasks that were either *easy* ( $T_e$ ) or *hard* ( $T_h$ ).

## Results

First we present discrimination results using data for all subjects and discrimination results based on data for groups of friends and groups of strangers. Next we present discrimination results for groups of friends and strangers, further broken out in terms of task difficulty.

Discrimination results: data for all subjects and classified according to friend versus stranger

Table IV shows the divergent ( $P_d$ ) / convergent ( $P_c$ ) discrimination results based on decision trees constructed for each condition. The first tier shows the decision tree results for all subjects data, the second tier shows the results for just the subjects who are friends ( $G_f$ ), and the fifth tier shows the decision tree results for the subjects who are strangers ( $G_s$ ) data. One can see that in the closed test, the discrimination rate results are over 90% for all subjects and for strangers ( $G_s$ ),

Group friendliness		Task difficulty	Closed test	Open test
All subjects			92.0%	77.3%
Friends ( $G_f$ )			84.1%	77.3%
		Easy ( $G_f \times T_e$ )	85.4%	75.0%
		Hard ( $G_f \times T_h$ )	92.5%	70.0%
Strangers ( $G_s$ )			92.0%	85.2%
		Easy ( $G_s \times T_e$ )	89.6%	62.5%
		Hard ( $G_s \times T_h$ )	97.5%	95.0%

Table IV. Divergent ( $P_d$ ) / convergent ( $P_c$ ) discrimination rates.

which is approximately 8 points higher than the results for friends ( $G_f$ ). Yet in the open test, the discrimination rate at the highest was 85% for strangers, but hovered below 80% for all subjects and the friends condition ( $G_f$ ). We examined the 14 misclassified data points in the closed test under the friends condition ( $G_f$ ), but failed to find any consistent trend.

Figure 4 shows a series of decision trees reflecting the various conditions. Figure 4 (i) shows results of the data for the subjects who are friends ( $G_f$ ), (ii) shows the results for the subjects who are strangers, and (iii) shows the results based on data for all subjects. For example, leaf  $P_{c1}$  branching to the left from the highest node reveals that 19 data points were correctly discriminated as convergent ( $P_c$ ), and of these 1 data point was misclassified as divergent ( $P_d$ ).

One can see that the friends ( $G_f$ ) tree in (i) has 3 leaves, 1 discriminated to be divergent ( $P_d$ ) and the other 2 discriminated to be convergent ( $P_c$ ). Important features as discrimination factors from the top are (1) silence frequency, and (2) overlap frequency. Among the leaves, the conditions summarizing leaf  $P_{d1}$  that is discriminated as divergent ( $P_d$ ) are "low frequency overlap including silence." But at the same time, the leaf discriminated as being convergent ( $P_c$ ) showing the most data points is  $P_{c1}$ , with 19 points. The condition summarizing this leaf is "absolutely no silence."

Now turning to tree (ii) for strangers ( $G_s$ ), this tree has 4 leaves: 1 discriminated as divergent ( $P_d$ ) and 3 discriminated as being convergent ( $P_c$ ). Important features as discrimination factors from the top are (1) quasi-overlapping frequency, (2) quasi-overlapping frequency, and (3) switching pause. Conditions summarizing leaf  $P_{d2}$  discriminated as divergent ( $P_d$ ) are "quasi-overlapping is present, but not too frequently, and switching pauses are prolonged." On the other hand, the leaf discriminated as convergent ( $P_c$ ) yielding the most data points is  $P_{c3}$ , with 10 points. The condition summarizing this leaf is "absolutely no quasi-overlapping."

Tree (iii) for all subjects has 9 leaves: 4 discriminated as divergent ( $P_d$ ) and 5 discriminated as being convergent ( $P_c$ ). Here the important features as discrimination factors from the top are (1) silence frequency, (2) quasi-overlapping frequency, and (3) utterance frequency. The leaf discriminated as being divergent ( $P_d$ ) with the most data points is  $P_{d4}$ , with 94 points. The conditions summarizing this leaf are "silence and presence of not-too-frequent quasi-overlapping." On the other hand, the leaf discriminated as convergent ( $P_c$ )

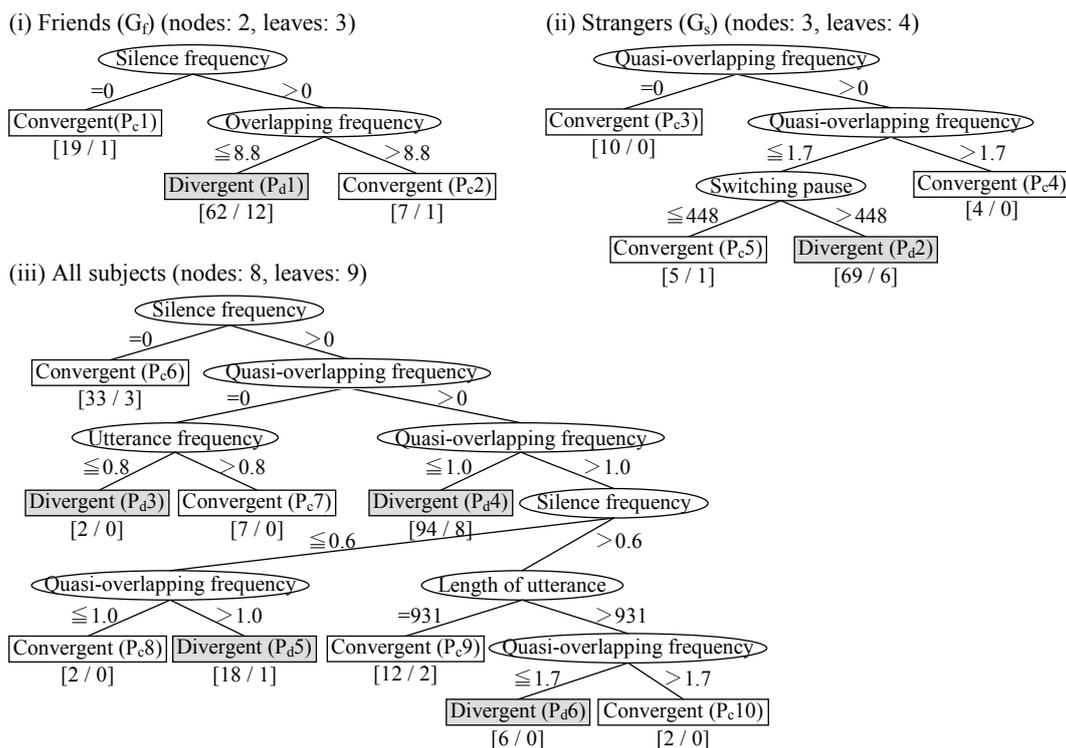


Figure 4. Decision trees generated in the closed test.

having the most data points is  $P_{c6}$ , with 33 points. The condition summarizing this leaf is "absolutely no silence."

It is apparent from the fact that quasi-overlapping frequency is selected as a feature in leaves of the (ii) and (iii) trees that the discrimination is not monotonic. We found from the ANOVA that quasi-overlapping frequency is less significant in the divergent phase ( $P_d$ ) than in the convergent phase ( $P_c$ ) (referring to Figure 5, 0.7 times per minute for  $P_d$  versus 1.2 times per minute for the  $P_c$ .  $F(1,168) = 6.938, p = .009$ ).

Discrimination results: data classified for easy versus hard tasks

Let us next examine the discrimination results shown in tiers 3-4 and 6-7 in Table IV based on decision trees constructed to further sub classify the friends ( $G_f$ ) and strangers ( $G_s$ ) subject data in terms of task difficulty. In the closed test, the discrimination rate results were above 90% for hard tasks ( $T_h$ ) for groups of both friends ( $G_f$ ) and strangers ( $G_s$ ), which was approximately 7-8 points higher than for easy tasks ( $T_e$ ). In the open test, the discrimination rate increased by about 5 points for easy tasks ( $T_e$ ) in the case of friends ( $G_f$ ). Turning to groups of strangers ( $G_s$ ), the discrimination rate exceeded 90% for hard tasks ( $T_h$ ), about a 33 point gain over easy tasks ( $T_e$ ). Examining the misclassified data points for the easy tasks ( $T_e$ ), it was found that most involved data for groups of subjects that completed their easy task assignment within a relatively short period of time. It could be that these kinds of data features are not suitable for averaging over

relatively short periods. Here we would infer that, when tasks are differentiated on the basis on difficulty, since data for one condition is insufficient, (see Table III), a data session that ends after only a short period might have a large impact on the results.

## Considerations

### Effectiveness of Utterance Pattern Features (H1)

Let us first consider the overall effectiveness of the various features associated with the utterance patterns derived from the discrimination experiment results. The discrimination results presented in Table IV suggest that it is indeed possible to discriminate divergent and convergent phases of meetings without relying on verbal information by using utterance patterns alone. Based on a review of the three decision trees shown in Figure 4 (and other trees for classifying task difficulty that are omitted from the paper), the (e) speaker transition types *silence* and *quasi-overlapping frequency* features noted earlier played an especially significant role in discrimination.

### Relationship between meeting phases discriminated by decision trees and observed

A cursory review of decision trees (i), (ii), and (iii) in Figure 4 will reveal that different conversational styles pervade the divergent and convergent phases. In the divergent phase, stretches of speech are comparatively long, and conversation proceeds through turn-taking at moderate intervals. In convergent phases, by contrast we would expect to see a series of comparatively short statements that are strung together. In addition, we conducted a mixed-model analysis of variance (ANOVA) with the random factor of subject group (S) and the fixed factors of meeting phases (P: P<sub>d</sub> • P<sub>c</sub>), levels of group friendliness (G: G<sub>f</sub> • G<sub>s</sub>), and degrees of task difficulty (T: T<sub>e</sub> • T<sub>h</sub>) on the several features presented earlier. The reason we included the subject group factor is to see the subject group effects on analysis. And we found that the features *utterance frequency*; *length of utterance*; *switching pause*; and *frequency of silence, switching, and quasi-overlap* were all significant as meeting phase P main effects. Moreover, we found that compared to convergent phases (P<sub>c</sub>), utterances were less frequent; length of utterances was longer; switching pauses were longer; silences were more frequent; and switching and quasi-overlapping were less frequent in divergent phases (P<sub>d</sub>) (Figure 5). We also didn't observe a significant main effects of subject group S, group friendliness G, and task difficulty T with the all features. The interaction (P X T X S) was significant with only the feature *frequency of switching*. None of other features and none of other interactions were significant. All of these decision tree learning and ANOVA results are in agreement with our qualitative observations. In watching video of divergent phase sessions, we frequently observed

participants carefully explaining vocabulary to share presuppositions and knowledge in conveying new ideas to other members. Then in the convergence phase sessions, we actually observed each member of the group succinctly narrow down to the key points in short phrases without long pauses in between.

Generally, during the divergent phase of problem-solving meetings, members are primarily focused on getting out their thoughts and are more concerned with quantity of ideas than quality. It is a free-wheeling session without anyone being too critical with an emphasis on coming up with ideas. Meanwhile, the convergent phase sessions are quite different. Here the emphasis is on sorting out the ideas raised during the divergent phase, and honing in on one idea (Hori, 2004). This might lead one to expect fewer pauses in divergent phases than in convergent phases, and continuous talking without interruptions. Yet, with the results of our experiments, we found just the opposite. We believe this can be attributed to the instructions and the clear-cut goal we gave the subjects, telling them to work together as a group within time limits during the convergent phase to come up with the correct answer. In ordinary meetings, of course, people are usually under similar time constraints to solve problems and make decisions. The findings presented here should prove useful in understanding typical real-world meetings held under similar circumstances.

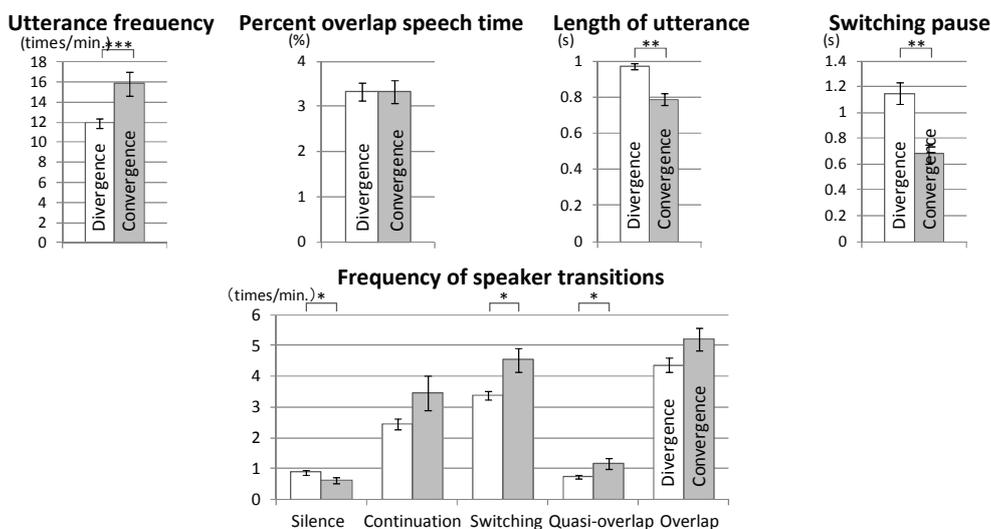


Figure 5. Feature means and standard errors.

### Classification Results Based on Group Friendliness (H2)

Next we will consider results of our classification based on group friendliness. We compared the discrimination accuracy of decision trees created for different degrees of group friendliness—i.e., friends versus strangers—against a decision tree based on data for all subjects. First, we compared conditions for friends ( $G_f$ ) and for all subjects. As one can see in Table IV, the discrimination rate for both under the open test condition is exactly the same at 77.3%. Now when we

compare the groups of strangers ( $G_s$ ) with all subjects, Table IV shows that the discrimination rate for strangers ( $G_s$ ) is approximately eight points higher than for all subjects (open test). These results are fairly inconclusive, so it would be difficult to effectively discriminate between divergent and convergent phases using decision trees based on different degrees of friendliness. However, the amount of data per condition is very thin, so we cannot be certain.

Here we will consider our earlier inference in the subsection “Experimental Conditions” that utterance patterns would differ if the degree of friendliness of groups differed. First, let us compare the decision trees shown in Figure 4 (i) and (ii) reflecting groups of friends ( $G_f$ ) and strangers ( $G_s$ ), respectively. Nodes on the friends ( $G_f$ ) decision tree were *silence frequency* and *overlapping frequency*, while those on the strangers ( $G_s$ ) decision tree were *quasi-overlapping frequency* and *switch pauses*, so clearly the features used for discrimination are different. This tells us that our inference was essentially correct. Now, comparing the (i) friends condition ( $G_f$ ) and (ii) strangers condition ( $G_s$ ) with the decision tree for (iii) all subjects, it is apparent that both (i) and (ii) are effectively discriminated with few features (number of nodes). This suggests that when using utterance patterns to discriminate meeting phases, the effective utility of using the group friendliness information would not be lost. We need to reassess the effectiveness of classification based on group friendliness using more data and better statistical accuracy.

Generally, real-world human relationships evolve over time starting with a slight acquaintance that grows into full-blown friendship, so it is hard to apply the notion of strangers to a single category. Actually, we must consider a more flexible way of implementing decision trees based on different degrees of friendliness that accommodates phased changes in the degree of friendliness.

We also observed in Figure 3 that, while there was no marked difference in significance, the task performance of subjects who were friends ( $G_f$ ) was better than that of subjects who were strangers ( $G_s$ ) ((1) number of questions: 2.7 for  $G_f$  vs. 3.9 for  $G_s$ ,  $F(1,18) = 1.345$ ,  $p = .261$ ; (2) answer time: 4.8 mins. for  $G_f$  vs. 8.6 mins.  $G_s$ ,  $F(1,18) = 2.737$ ,  $p = .115$ ; (3) percentage correct answers: 81.8% for  $G_f$  vs. 63.6% for  $G_s$ ,  $F(1,18) = 1.021$ ,  $p = .326$ ). The findings reported here are consistent with those of Wilson et al. (2004) who conducted a similar 20Q based experiment that divided subjects into groups of friends and strangers.

### Classification Results Based on Task Difficulty (H3)

Let us next consider the results of our classification based on task difficulty. We compared the discrimination accuracy of decision trees created for different degrees of task difficulty—i.e., easy versus hard tasks—applied to groups of friends ( $G_f$ ) and to groups of strangers ( $G_s$ ) against a decision tree that was not classified for task difficulty. We found that just the hard task condition ( $G_s \times T_h = 95.0\%$  in Table IV) had a discrimination rate ten points higher than the

unclassified case ( $G_s = 85.2\%$  in Table IV) in the open test. For all other conditions ( $G_f \times T_e$ ,  $G_f \times T_h$ , and  $G_s \times T_e$ ), the discrimination rate was lower than the unclassified case. These results suggest that using decision trees for different degrees of task difficulty may not effectively discriminate between divergent and convergent phases of meetings. Data for one condition is insufficient, so we need to reassess the effectiveness of classification based on task difficulty using more data and better statistical accuracy.

Moreover, in typical meetings, we can assume that the difficulty of topics varies throughout the meeting. As we noted earlier regarding different degrees of group friendliness, here too we must consider a more flexible way of implementing decision trees based on different degrees of task difficulty that accommodates phased changes in the degree of difficulty.

Next, let us consider our hypothesis in the previous subsection that, differences in task difficulty would be reflected in different utterance patterns. Although not included in the paper, we found that comparing easy versus hard tasks for groups of friends ( $G_f \times T_e$  versus  $G_f \times T_h$ ) based on decision trees, produced different features used for discrimination. But when we compared easy versus hard tasks for groups of strangers ( $G_s \times T_e$  versus  $G_s \times T_h$ ), both included *quasi-overlapping frequency* nodes. This indicates that this conjecture is not supported.

Now to briefly summarize the above considerations, features associated with utterance patterns do apparently contain information capable of discriminating divergent and convergent phases of meetings. Having this information should prove useful for linking discrimination and control of meeting phases in implementing meeting support systems. However, our experiments did not suggest that dividing up groups in terms of friendliness or task difficulty would serve as an effective approach in discriminating phases of meetings.

## Conclusion and future work

In this study, we conducted experiments comparing non-verbal speech information among subjects to see if this information was useful in discriminating divergent and convergent phases of meetings. Using audio recordings of modified Twenty Questions experimental game sessions, we created decision trees using only information relating to utterance patterns—utterance frequency, length of utterance, turn-taking pattern frequency, etc.—then conducted experiments to discriminate divergent and convergent meeting phases using decision tree learning. As a result, the percentage of correct answers for groups of friends was 77.3%, for groups of strangers was 85.2%, and for all subjects was 77.3% (under the open test condition). These findings suggest that, even when verbal information is not used, one can nevertheless achieve fairly accurate discrimination between divergent and convergent phases of meetings from features associated with non-verbal utterance patterns alone. Among the features relating to utterance patterns

used in this work, we found that *silence frequency* and *quasi-overlapping frequency* were especially effective for discrimination. Our results did not find that group friendliness or task difficulty information contributed to effective discrimination of the meeting phases, so this calls for further study using more data to achieve more stable discrimination accuracy.

Our results demonstrated that utterance patterns clearly differed between divergent and convergent phases when groups engaged in problem solving within a limited time frame through experimental sessions of Twenty Questions. Choosing an appropriate task for a semi-controlled study like this requires striking a difficult balance between ecological validity of the task, and the level of control required to obtain meaningful answers to our questions. We chose the 20 questions task because a) we believe that it contains most of the relevant elements and patterns of many common tasks (e.g., exchange of information that is not available to everyone), b) has successfully been used in previous studies, which allow us also to compare our results at the same level of validity (Tailor et al., 1952; Wilson et al., 2004), and c) this task allow us to control the level of difficulty in a straightforward way.

However, these results were obtained under conditions ideal for the algorithms to work, namely, a relatively simple task with explicit divergent and convergent phases. Clearly an important next phase is to investigate other tasks. Thorough analysis of the features differentiating divergent and convergent phases of meetings would require more empirical research. It will be necessary to show that divergent and convergent activities can be extracted from more naturalistic meetings, such as the early design phases in software engineering or product design which often contain a mix of divergent and convergent activities.

Building on the work presented here, we would like to perform a more detailed analysis to investigate the generality of using decision trees based on more data. In this work we focused on simple binary discrimination between divergent and convergent phases, but this approach could also be applied to probabilistic behavior, so we would like to add a labeling method and discrimination scheme. Toward implementing a meeting support system, we intend to propose a framework that captures continuous information in real time and implements group interaction control at the discrimination determination stage. We therefore plan to investigate a discrimination method capable of defining features in real time. We would also like to explore other types of the non-verbal information that we didn't touch on in this study—prosodic information such as volume, pitch, velocity, and accent—to assess their potential for discriminating phases of meetings. And by opening the way to other non-verbal cues, such as eye gaze and gesture, this will lead to far better future understanding of the multiple phases of meetings.

Furthermore, we also must investigate whether these methods are language or culture specific. Certainly there are differences in conversational style in different

languages. We should make certain the possible influence on the generalizability of the our assumptions and conclusions that meetings can have that encompass people of different cultures, for instance, if people from different countries and cultures really share similar behaviors and patterns in regard to both 'silence frequency' and 'overlapping frequency'.

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